

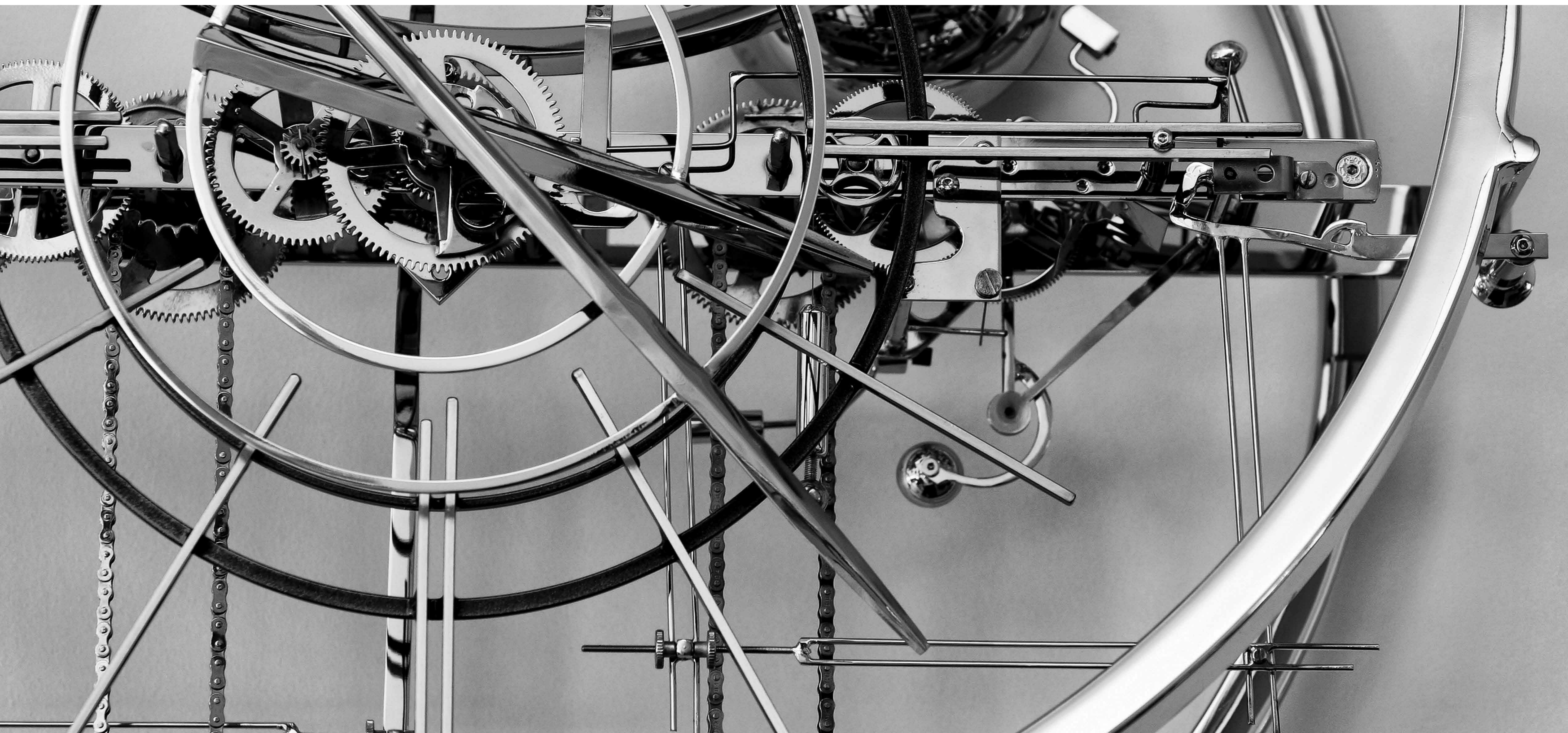


unita·s

CLIENT
ADVISORY

When Detail Matters...

We deliver through uncompromised adherence to our business principles and good old fashioned professional chivalry.



Welcome



I am often asked what inspired me to create Uritas Client Advisory. Simply put, I wanted to build a formidable advisory firm driven by talent and innovation, yet preserving tried and tested methodologies. To create an organisation that attracts the most spirited intellectual firepower, all under one unique brand.

Through consistent unrivaled service and reputation we have managed to build an elite client portfolio of some of the most recognised and influential global names. Our clients trust us because we provide the most personal attention at every level. We put the resources of our firm behind our clients to help realise their business goals.

Our business principles are evident in everything we do. It's what underpins our very essence of existence and what drives us to continually deliver exceptional results.

This brochure helps you get a better understanding of who we are and what makes us successful. To really understand Uritas, you should get to know our people, because the people of Uritas are the drivers of Uritas.

Sagheer Mohammed

Founding Partner - Uritas Client Advisory

Business principles



The interests of our clients are of paramount importance.
To understand our client we must become our client.

We will act with openness, integrity, and diligence.
We will always adhere to the spirit of the laws that govern us. Our continued success depends upon uncompromised adherence to this standard.

We must listen carefully and understand truly our clients needs.
Only then can we deliver the most effective solutions.

Our quality and drive must never be compromised.
We will put the resources of our firm behind all our people to help realise our clients goals.

When hiring we understand that one size does not fit all.
One by one we select the most exceptional and spirited individuals. We believe this is instrumental to our success.

We will promote a challenging high performance culture.
We will do this by encouraging personal accountability and professional development. We will measure, recognise and reward success.

The epitome of our service evolves around teamwork.
Our clients have access to not one but all of our professionals.

We must continue to evolve.
We must strive for innovative service. We know that complacency will lead to failure.

Unitas Client Advisory

To get a better understanding of who we are and what makes us successful, you should get to know our people, because the people of Unitas, are the drivers of Unitas.

Unitas Client Advisory is a leading regulatory, compliance and client advisory firm that provides a wide range of services globally to a substantial and diversified client base that includes corporations, financial institutions and governments.

Our firm is headquartered in the Dubai International Financial Centre and maintains its commitment to service its clients in most of the major financial centres around the world.

We operate within the confines of our unique business principles and culture enabling a business strategy that results in extraordinary client service and cutting edge advice with the most personal attention at every level.

Our clients engage us to help uphold their most important business asset, their reputation. In today's competitive global market, clients have come to value our commitment to helping them execute their compliance and regulatory needs. We provide real hands on experience to ensure our clients regulatory needs are met enabling them to focus on growth.



The art of perfection - instinctively

Our Services Ethos

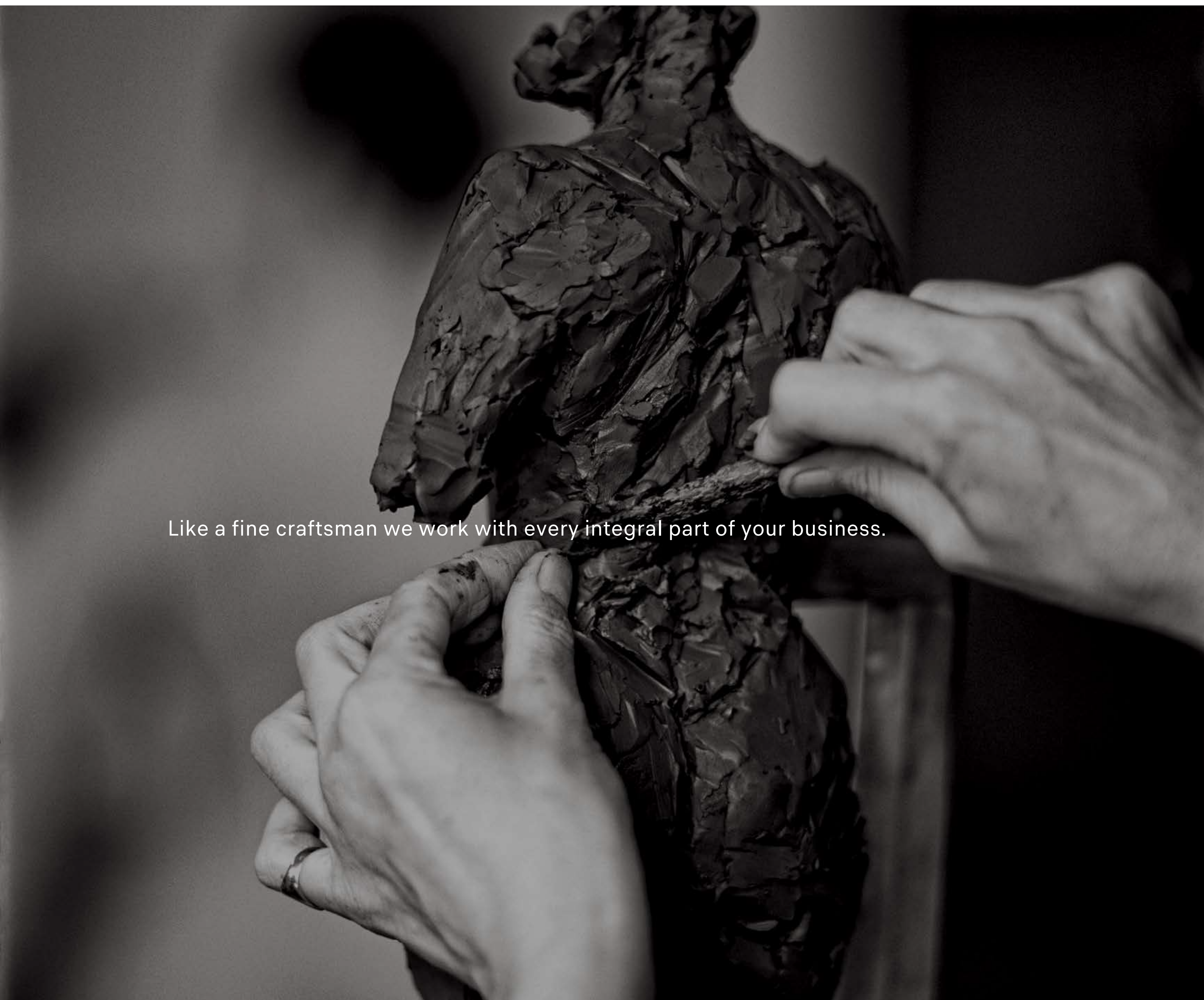
Imagine a firm that invests time in nurturing relationships with its clients. A firm dedicated to ensuring extraordinary client service every time.

The makings of that dedication comprises of 4 key processes we always adhere to when advising our clients:

1. We listen carefully and take time to understand your unique business model
2. While we recognise the importance of implementing regulatory standards, we recognise that aligning your internal practices with those of your competitors is not a strategy for growth;
3. We provide services only upon understanding the cultural dynamics of your business model and the region within which you operate;
4. Above all else, we will provide our services through the balanced integration of regulatory standards within your overall business strategy with a perspective for long term sustainability and growth for your business.



Institutional Licensing (Authorisations)



Like a fine craftsman we work with every integral part of your business.

Institutional Licensing (Authorisations) - DIFC and ADGM

Our Authorisation/Institutional Licensing unit is one of the main sources of revenue for Unitas. We are amongst the most experienced in assisting clients with obtaining regulatory licenses across numerous tier one financial centres.

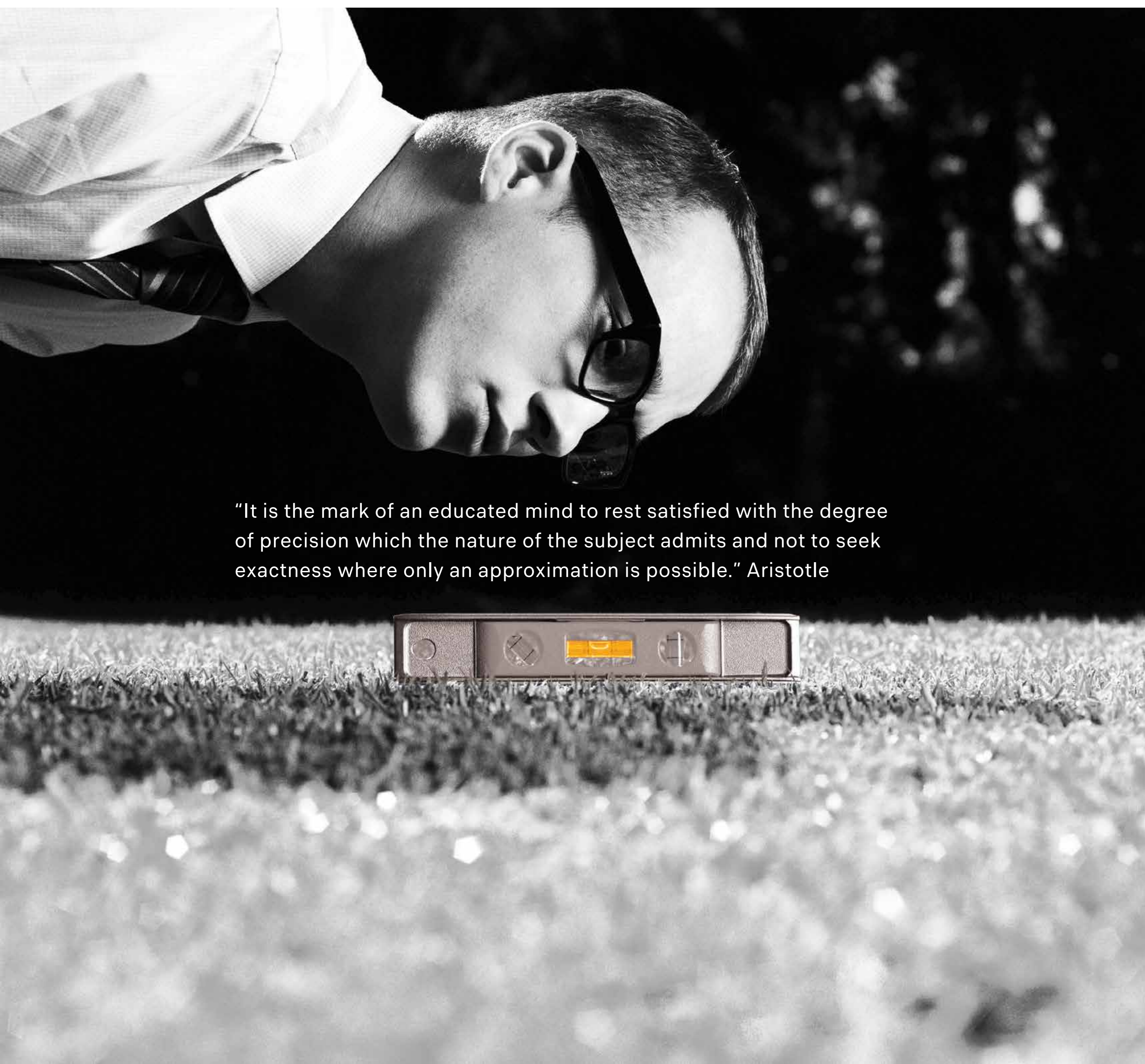
In DIFC and ADGM, our team has experience in handling all category of licenses. We provide end to end support for businesses seeking a license to conduct financial services in or from the DIFC and ADGM or any other major financial centre.

Associated Services

- Helping clients develop and implement regulatory processes required to operate. We help navigate through the minefield of laws and regulations so as to enable the most efficient solutions.
- Developing the most efficient legal and ownership structure necessary.
- Constructing the Regulatory Business Plan (RBP) and organizational framework.
- Developing the full set of business specific manuals.
- Assist in completing all the necessary application forms.
- Provide training on the regulatory landscape of DIFC / ADGM to allow senior management easy adaptation and settlement into the DIFC / ADGM.

Our Services

Outsourced Compliance & Regulatory Services



"It is the mark of an educated mind to rest satisfied with the degree of precision which the nature of the subject admits and not to seek exactness where only an approximation is possible." Aristotle

Outsourced Compliance & AML Practice

With the DIFC and ADGM always gaining momentum, our clients can be assured that our experience will naturally be the best business companion for clients whilst operating in or from the Centres.

Our team consists of ex lawyers who help clients understand compliance in the simplest language. We speak the language of regulation so we can translate it in the simplest terms for the benefit of our clients.

Associated Services

- Assist in reviewing current compliance processes and creation of 'regulatory health reports'.
- Help in developing and implementing risk-based compliance control frameworks and monitoring programmes.
- Help in establishing a practical and workable compliance programme for your business. Assisting clients with their compliance issues for new product releases.
- Evaluation of new regulations upon your business strategy and model.
- Advice and assist with getting your business authorised with any associated prudential category.
- Advice and assistance in dealing with regulatory enforcement actions and the remedial steps thereof.
- Advice on senior management, systems and controls.
- Review of close links and parent company holding structures.
- Assist with understanding prudential capital adequacy requirements.
- Help in developing and implementing an effective and tailored AML framework and KYC/KYB monitoring programme.
- Provide training on all regulations and AML & CTF support for financial and non financial businesses.

Our Services

Corporate Governance



Corporate Governance

The importance of corporate governance is essential for business. With organisations investing in the creation of proper and effective governance structures for their businesses.

A good governance structure facilitates institutional and individual shareholders to better govern their businesses thereby enhancing both corporate accountability and value creation.

Associated Services

- Assist in reviewing current board structures and implement best practice governance structures.
- Assisting with establishing procedures for board selection.
- Assisting with establishing operational processes for boards.
- Assist with establishing internal controls.
- Assisting and advising on implementing risk and audit committees.
- Assisting with best practice on remuneration for boards.
- Advise on investor relations.
- Provide high level and ongoing training for boards on the importance of good governance.

Our Services

Business Infrastructure Services for Financial Institutions



In today's fast paced business environment clients need to be able to focus on growth. Uitas Client Advisory helps you stay abreast of your industry by analyzing and implementing best practices and methodologies so that clients can stay focused on maximizing profits in the most ethical and efficient manner.

Associated Services

- In depth business plan and strategy review and advice.
- Advise and assist with business continuity processes
- Compliance with various regulatory structures
- Due diligence on systems and controls
- Pre- and post-implementation systems reviews
- Data protection
- Cyber Security
- ESR

Our Services

Regulatory Assistance with Capital Market Transactions



We help clients understand the regulatory environment in which they transact their business. We provide complete hands on assistance on regulatory capital markets transactions. We will liaise with regulators and stock exchanges and other advisors to ensure all pre and post-closing regulatory issues are met.

Associated Services

- Helping clients meet listing requirements.
- Advising on the provisions of any relevant Offered Securities Rules.
- Assist with corporate governance issues.
- Assist with operational due diligence.
- Assist with negotiating with regulators.
- Help prepare management reports on any regulatory issues associated with a particular transaction.
- Assist with pre-listing regulatory checks.

Our Services

Derivative Value Mapping (DVM)



The DVM team at Unitas is highly sought after. We help equip change-oriented executives to make better decisions and ultimately convert those decisions to actions and deliver success and shareholder value. We challenge boards and senior executives to outperform on expectations. We do this through the implementation of tailored solutions and vertical value maps that provide in depth analytics to better understand strategy, marketing, operations, IT, digital transformation, financial soundness and governance. Our DVM team cover cross industries and geographies.

Associated Services

- In depth business review and analytical plan development.
- Implementation of monitoring frameworks on key value drivers.
- Developing policies and process mapping verticals.
- Developing a tailored derivative map for organizations.
- Stress testing processes.
- Post implementation effectiveness testing.
- Generating results driven data reports.
- Pre- and post-implementation systems review.

Our Services

Executive Immigration



Carefully reading the conditions we chart the **best course**.

We specialise in UK immigration and help clients navigate the complex rules on UK Immigration for executive travel. Our team are seasoned individuals having handled over 3000 UK specific immigration matters over the last 10 years. Assisting senior executives and UHNWI in obtaining business visit visas and long-term investor residence.

Associated Services

- In depth analysis of UK visa rules.
- Assist in establishing genuineness of visit
- Helping develop the maintenance requirements during a visit period
- End to end application completion and supporting documents.
- Assisting investors to obtain long term tier 1 Investor Visa/ residence.

Location



If timing matters, we are at the right place, at the right time.

With our head office at Dubai International Financial Centre we are at a truly strategic cross road between East and West.

Our commitment is to service our clients in most of the major financial centres around the world, collaborating across offices to create a seamless network of professionals all working together globally to deliver round the clock solutions to our client's needs wherever they may choose to do business.

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